

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2006		111.9	98.6	101.5	127.0	109.6	*	*	*	*	*
2007		96.3	86.8	89.9	107.9	92.4	*	*	*	*	*
2008		87.1	74.1	80.8	89.8	99.6	*	*	*	*	*
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2008	Nov	83.1	64.8	75.1	85.2	102.6	65.7	43.6	57.1	68.3	87.8
2008	Dec	87.1	66.2	80.0	93.3	101.1	57.9	37.8	51.5	65.1	69.1
2009	Jan	80.4	57.8	72.6	82.2	103.6	68.4	44.1	59.5	67.7	97.6
2009	Feb	82.0	63.1	83.1	85.9	89.6	75.3	57.6	79.4	76.3	83.3
2009	Mar	84.6	59.5	82.3	93.2	93.1	96.5	77.7	95.4	102.4	103.2
2009	Apr	90.6	78.5	90.4	94.2	94.8	107.1	97.3	111.2	114.7	98.5
2009	May	91.3	80.9	89.2	94.0	97.6	105.5	103.5	101.4	108.6	106.6
2009	Jun	94.6	81.2	89.9	100.7	100.4	116.3	106.9	112.2	125.9	112.8
2009	Jul	97.6	78.8	88.1	103.8	112.5	107.7	84.6	95.1	118.8	121.7
2009	Aug	103.8	85.3	90.8	104.6	130.5	111.4	88.6	95.2	111.4	146.3
2009	Sept	110.0	83.6	98.2	109.5	143.8	102.7	72.4	94.2	99.0	140.9
2009	Oct r	114.3	100.2	110.3	115.1	128.1	108.5	92.6	102.4	108.1	128.0
2009	Nov p	96.0	74.4	82.0	97.8	124.6	78.4	52.9	65.2	80.0	109.8
	<b>vs. last month:</b>	<b>-16.0%</b>	<b>-25.7%</b>	<b>-25.7%</b>	<b>-15.0%</b>	<b>-2.7%</b>	<b>-27.7%</b>	<b>-42.9%</b>	<b>-36.3%</b>	<b>-26.0%</b>	<b>-14.2%</b>
	<b>vs. last year:</b>	<b>15.5%</b>	<b>14.7%</b>	<b>9.2%</b>	<b>14.7%</b>	<b>21.4%</b>	<b>19.3%</b>	<b>21.3%</b>	<b>14.2%</b>	<b>17.1%</b>	<b>25.1%</b>