

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply
2007 r		5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9
2008 r		4,913,000	849,000	1,129,000	1,865,000	1,070,000	*	*	*	*	*	3,700,000	10.4
2009 r		5,156,000	868,000	1,163,000	1,914,000	1,211,000	*	*	*	*	*	3,283,000	8.8
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2009	Jan	4,530,000	670,000	1,000,000	1,670,000	1,190,000	257,000	35,000	52,000	96,000	74,000	3,611,000	9.6
2009	Feb	4,690,000	750,000	1,020,000	1,730,000	1,180,000	280,000	46,000	62,000	105,000	67,000	3,798,000	9.7
2009	Mar	4,610,000	710,000	1,030,000	1,730,000	1,140,000	357,000	52,000	81,000	135,000	89,000	3,648,000	9.5
2009	Apr	4,700,000	770,000	1,030,000	1,740,000	1,150,000	413,000	66,000	90,000	151,000	106,000	3,937,000	10.1
2009	May	4,750,000	790,000	1,090,000	1,750,000	1,120,000	447,000	71,000	107,000	160,000	109,000	3,851,000	9.7
2009	Jun	4,890,000	820,000	1,100,000	1,810,000	1,160,000	521,000	90,000	120,000	189,000	122,000	3,811,000	9.4
2009	Jul	5,140,000	890,000	1,200,000	1,920,000	1,130,000	532,000	105,000	127,000	190,000	110,000	4,062,000	9.5
2009	Aug	5,100,000	900,000	1,140,000	1,870,000	1,180,000	499,000	92,000	111,000	186,000	110,000	3,924,000	9.2
2009	Sept	5,600,000	960,000	1,290,000	2,080,000	1,260,000	468,000	80,000	110,000	176,000	102,000	3,710,000	8.0
2009	Oct	5,980,000	1,030,000	1,390,000	2,250,000	1,310,000	498,000	86,000	111,000	190,000	111,000	3,565,000	7.2
2009	Nov	6,490,000	1,150,000	1,540,000	2,380,000	1,420,000	471,000	79,000	106,000	176,000	110,000	3,521,000	6.5
2009	Dec	5,440,000	920,000	1,160,000	2,020,000	1,350,000	413,000	66,000	86,000	160,000	101,000	3,283,000	7.2
2010	Jan p	5,050,000	820,000	1,080,000	1,870,000	1,280,000	275,000	41,000	54,000	104,000	76,000	3,265,000	7.8
	vs. last month:	-7.2%	-10.9%	-6.9%	-7.4%	-5.2%	-33.4%	-37.9%	-37.2%	-35.0%	-24.8%	-0.5%	8.3%
	vs. last year:	11.5%	22.4%	8.0%	12.0%	7.6%	7.0%	17.1%	3.8%	8.3%	2.7%	-9.6%	-18.8%
	year-to-date:						0.275	0.041	0.054	0.104	0.076		

Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
		Median					Average (Mean)				
2007		\$219,000	\$279,100	\$165,100	\$179,300	\$335,000	\$266,000	\$307,100	\$200,500	\$225,600	\$365,900
2008		198,100	266,400	154,100	169,200	271,500	242,700	297,800	183,400	211,600	312,300
2009 r		172,500	240,500	144,100	153,000	211,100	216,900	276,300	171,100	192,700	256,700
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2009	Jan	164,700	225,400	131,600	143,100	215,900	206,600	260,100	158,900	180,100	256,600
2009	Feb	168,200	237,000	130,600	145,700	230,600	210,300	268,900	155,000	182,000	269,000
2009	Mar	170,000	229,400	139,000	147,200	227,400	211,400	261,800	160,200	184,700	268,100
2009	Apr	166,500	238,000	138,400	148,200	204,700	208,600	270,600	161,300	186,300	247,000
2009	May	174,800	245,500	147,500	157,500	206,000	218,200	278,900	174,500	198,000	249,300
2009	Jun	181,800	247,300	156,100	163,600	218,500	227,800	283,800	184,600	205,400	264,800
2009	Jul	181,300	251,800	155,900	161,700	217,700	227,200	286,500	184,500	203,100	263,600
2009	Aug	177,200	241,900	149,000	157,300	220,200	222,200	280,600	174,100	199,000	266,100
2009	Sept	175,900	242,500	147,300	153,500	224,500	221,900	279,400	174,700	193,200	273,700
2009	Oct	172,000	235,700	144,700	149,600	219,800	217,200	272,500	172,300	188,000	266,900
2009	Nov	170,000	222,000	140,400	151,900	211,700	211,800	258,300	168,900	189,500	257,500
2009	Dec	170,500	240,700	135,300	148,400	216,200	218,700	279,500	166,900	192,100	265,400
2010	Jan p	164,700	245,300	130,300	140,200	203,400	212,000	284,400	162,700	180,700	255,900
	vs. last year:	0.0%	8.8%	-1.0%	-2.0%	-5.8%	2.6%	9.3%	2.4%	0.3%	-0.3%